Customer ROI

QUEST Financial Calculator	<u>Valid for QUEST MicroFIT</u> <u>Packages</u>	Average Daily Power
System Power (kw)	Full Day Power Rating (kwh)	<u>Average Daily Power</u> <u>(kwh)</u>
10	240	30
Customer Name: Customer Address: Customer Phone:		
Annual ROI	<u>Initial Investment (Tax Incl)</u>	Planned ROI Date
\$8,781.90	\$97,000.00	November 6, 2014
Payment per kw under MicroFit CCA Rebate (3 year) Ontario Retrofit/Green Rebates	Ensure to check your eligibility for the retrofit	\$0.802 \$33,950.00 \$1,350.00
Net Investment (after rebates)	rebate and your energy project Ensure to check value of rebates as this is critical to identifying project net	\$52,056.55
Nominal Tax Rate	investment Ensure to check the tax implications of your financing plan with your accountant	40.00%
Down Payment	This is based on a 10% down payment	\$9,700.00
Loan/Lease Balance Payments Monthly Payment Monthly Interest Rate	Ensure to check your monthly interest rate for your lease, this effects your profit	\$87,300.00 60 \$1,625.15 0.37%
Cost of borrowing Annual Percentage Rate(APR) Monthly Revenue Net Payment until paid off Revenue over 20 years Revenue over 25 years Profit over 20 years Profit over 25 years	186.46% Assuming same payment per kw stands	\$24,108.64 4.53% \$721.80 \$903.35 \$173,232.00 \$216,540.00 \$97,066.82 \$140,374.82

Actual values may change due to your personal tax and finance situation. For tax advice regarding MicroFIT and this QUEST proposal, we recommend Steve Ernst, Converge Financial Inc. steve@convergefinancial.com Or by phone: (613) 828-6955 x106. Fees apply - \$180/hr